# WHO ARE WE?

perimeter
eSecurity™

INTRODUCING PERIMETER eSECURITY

- Perimeter is the authority on enterprise security, protecting thousands of computer networks nationwide
  - Industry leading SaaS services provider
  - Perimeter provides over 50 security and messaging solutions since 1997

- Leading provider in Gartner's Magic Quadrant for MSS

- Global View: Providing security services across 5,500+ customer networks in 120 countries

- Four fully redundant Data Centers (see list below) and 8 Security Operations Centers in the U.S.
  - DENVER, CO • STAMFORD, CT
  - RALEIGH, NC • NEW YORK, NEW YORK

- 11 year proven track record protecting major, high-value networks

> MISSION: PROVIDE CRITICAL SECURITY SOLUTIONS TO ORGANIZATIONS OF ALL SIZES VIA SAAS, ENABLING A LEVEL OF PROTECTION NO OTHER SINGLE VENDOR CAN PROVIDE TODAY

INDUSTRY RECOGNITION & CERTIFICATION

- We have been honored with numerous distinctions in recent years, including:
  - FROST & SULLIVAN 2007 ENTREPRENEURIAL COMPANY AWARD FOR MANAGED SECURITY
  - CRN's 2006 & 2007 FAST GROWTH SOLUTION PROVIDER
  - DELOITTE TECHNOLOGY NATIONAL FAST 500 (2004, 2005, 2006, & 2007)
  - 2007 INC. 5000 FASTEST GROWING PRIVATE COMPANIES

- SAS 70 Type II Certification (5 years)
- Cybertrust Certified Provider (3 years)
- Cisco Certified MSSP (3 years)
- Fortinet Partner of the Year (2 years)

- Over $100 million invested in Perimeter by marquee investors including Goldman Sachs and Bessemer Venture Partners

Goldman Sachs

BESSEMER VENTURE PARTNERS
Active Investing since 1911
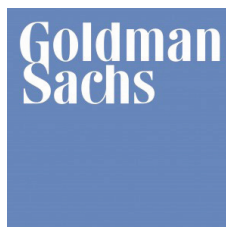
WHY DO I NEED MANAGED SECURITY?

INDUSTRY SECURITY DRIVERS

Increased Focus on Information Security

- Proliferation of crimes and vulnerabilities - numerous stories appear in the news every day highlighting the lucrative, organized and dangerous world of cybercrime

Failures in Technology to Protect Information

- Security products are not the complete answer
- Security is a business problem, not just a technology problem

BUSINESS DRIVERS

- External and Internal forces driving the need for not only a security solution, but a solution that is managed, cost effective and measurable

EXTERNAL DRIVERS

Regulatory

- Basel II
- Sarbanes-Oxley
- HIPAA
- SEC
- GLBA
- Data Protection

Dynamic Threat Environment

Shareholder Value

Brand & Reputation

INTERNAL DRIVERS

Dependence on IT and Network Services

Customer Service & Supply Chain Integrity

Efficiency & Cost Effectiveness

Maintaining Brand & Reputation

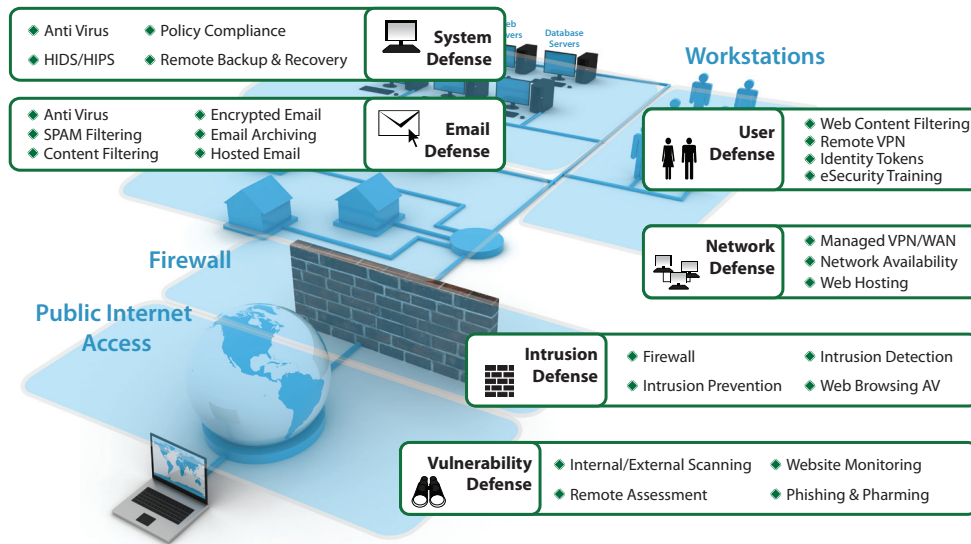Drive to Increase Revenue

Scarcity & Cost of IT Security Talent

A STUDY CONDUCTED BY IBM FOUND THAT THE AVERAGE ENTERPRISE MANAGES 32 DIFFERENT SECURITY VENDORS TO CREATE THEIR SECURITY SOLUTION

WHY CHOOSE PERIMETER?

COMPLETE SOLUTION

- Our centralized security is a COMPLETE end-to-end solution

OVER 50 SERVICES AVAILABLE ON DEMAND THROUGH A MULTI-MILLION DOLLAR INFRASTRUCTURE

System Defense
- Anti Virus
- HIDS/HIPS
- Policy Compliance
- Remote Backup & Recovery

Email Defense
- Anti Virus
- SPAM Filtering
- Content Filtering
- Encrypted Email
- Email Archiving
- Hosted Email

User Defense
- Web Content Filtering
- Remote VPN
- Identity Tokens
- eSecurity Training

Network Defense
- Managed VPN/WAN
- Network Availability
- Web Hosting

Intrusion Defense
- Firewall
- Intrusion Prevention
- Intrusion Detection
- Web Browsing AV

Vulnerability Defense
- Internal/External Scanning
- Remote Assessment
- Website Monitoring
- Phishing & Pharming

SINGLE SOURCE, EASY TO USE

- Software as a Service (SaaS) solution with an online portal, making it easy to access all of your management reports 24 hours a day

  - 1 CONTRACT
  - 1 BILL
  - 1 ACCOUNT MANAGER
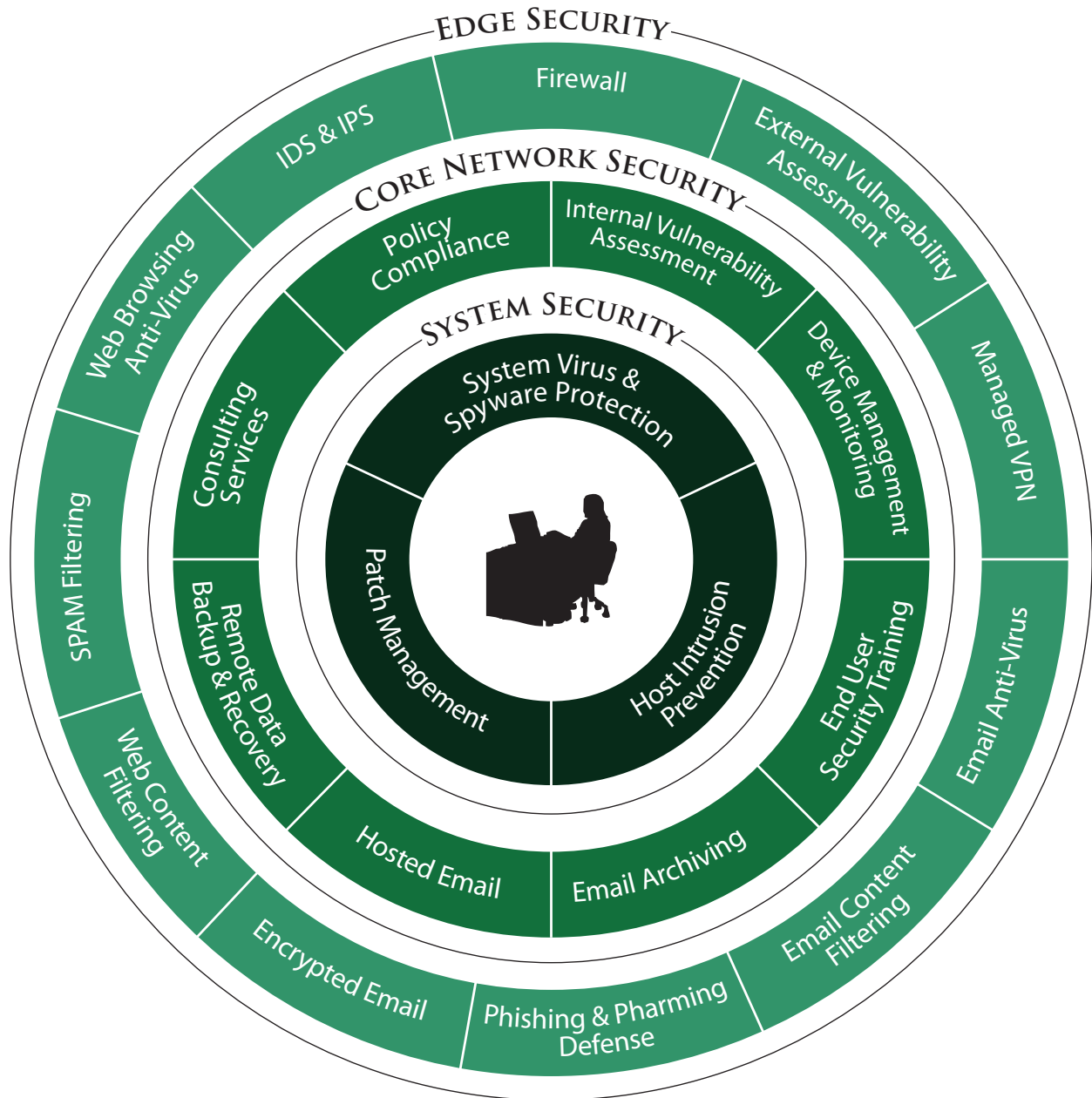 - 1 CUSTOMER SERVICE TEAM
  - 1 PORTAL

WHY CHOOSE PERIMETER?

ONLY PROVIDER OF A COMPLETE LAYERED SECURITY SOLUTION

EDGE SECURITY

Firewall

IDS & IPS

External Vulnerability Assessment

Web Browsing Anti-Virus

CORE NETWORK SECURITY

Policy Compliance

Internal Vulnerability Assessment

SYSTEM SECURITY

System Virus & Spyware Protection

Device Management & Monitoring

Consulting Services

Patch Management

Host Intrusion Prevention

Managed VPN

SPAM Filtering

Remote Data Backup & Recovery

End User Security Training

Email Anti-Virus

Web Content Filtering

Hosted Email

Email Archiving

Email Content Filtering

Encrypted Email

Phishing & Pharming Defense

WHY DO I NEED HOSTED EXCHANGE?

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Increase Productivity and Profitability with Hosted Microsoft Exchange 2007

Predictable Costs & Scalability

- No capital exchange, technical or operational surprises
- No risk of fixed cost exposure
- Vendor upgrade paths are included
- You can utilize internal resources more strategically

Mobility Needs

- Mobility Migration is seamless for all mobile messaging platforms

Simple Migration

- We have migrated over 2.5 Million mailboxes
- We implement a proven process: Microsoft Solutions Framework
- Our Pilot Migration validates the solution

No Maintenance or Risk

- Our Security Experts are managing your hardware, software, upgrades and patch management in our four fully reduntant data centers

Enhanced Services to Help Your Business Grow

- Integrated Mobile Messaging
  - BlackBerry®
  - Microsoft ActiveSync®
  - Good™ Mobile Messaging
- Windows SharePoint® Services
- Encrypted Email & Digital Signatures
- Email Archiving
- Content Filtering

- Instant Messaging
- Instant Messaging & Compliance Archiving
- Enforced TLS Service
- Electronic Fax Integration
- Additional Storage for Mailboxes & Public Folders
- End-user Phone Support
- Email Migration & Professional Services

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eSecurity™

WHAT MAKES USA.NET DIFFERENT?

INDUSTRY RECOGNITION & CERTIFICATION

- Microsoft Technical Adoption Program Member

- Microsoft Gold Certified Partner

- SAS 70 Type II Certified

- Designated as the "Top Player" in enterprise hosted messaging by the Radicati Group (see right)

ON DEMAND SERVICES

- Sharepoint
- Secure Messaging
- Content Filtering
- Email Archiving
- Encrypted Email
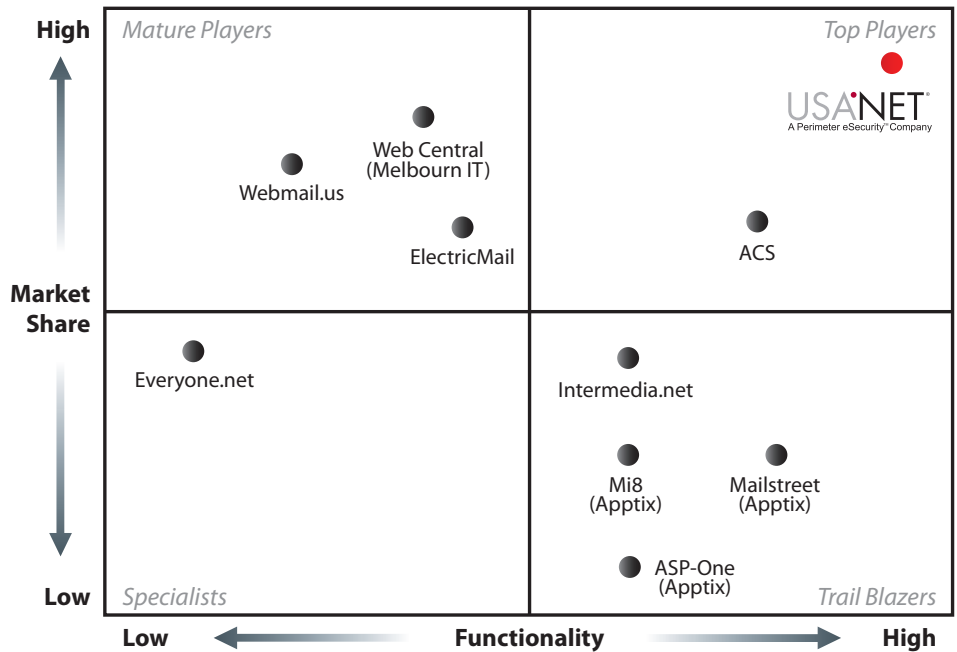
Source: The Radicati Group Inc., December 2006

TECHNICAL SUPPORT

- 24x7x365 Support by Exchange Engineers

VIABILITY

- Lowest churn rate in the industry
- Financially sound
- Significant capital investment

WHAT MAKES USA.NET DIFFERENT?

MULTIPLE TIERS OF SERVICE

USA.NET was the first provider to offer Microsoft Exchange Hosting at scalable tiers, letting clients "mix and match" features to meet the needs of their individual users at the greatest cost-efficiency

EXCHANGE PLATINUM

- MAPI, RPC/HTTPS, OWA, POP3, IMAP Access
- Free Outlook 2007/Entourage
- Enhanced Virus Scan
- Enhanced Spam Control
- Corporate Address Book
- Enhanced Calendar (via Outlook)
- Contact Management
- Secure Logoff
- Enhanced OWA
- TLS Encryption
- Task Management
- Blackberry, Good, Windows Mobile
- Journaling

EXCHANGE GOLD

- OWA, POP3, IMAP Access
- Enhanced Virus Scan
- Enhanced Spam Control
- Corporate Address Book
- Group Calendar (via OWA)
- Contact Management
- Secure Logoff
- Enhanced OWA
- TLS Encryption
- Task Management
- Public Folders
- Windows Mobile

EXCHANGE SILVER

- OWA, POP3, IMAP Access
- Enhanced Virus Scan
- Enhanced Spam Control
- Corporate Address Book
- Personal Calendar
- Contact Management
- Secure Logoff
- Enhanced OWA
- TLS Encryption

No matter what tier of service you choose, you will receive:

- Online Delegated Administration Tool
- Flexible Amounts of Storage
- 24x7x365 High Touch Support - Customer Service, USA.NET manned NOC and Exchange Engineers
- Over 20 Value Enhanced services
- Fully Redundant Tier 4 Data Center
- 99.9% Guaranteed Uptime

WHAT MAKES USA.NET DIFFERENT?

Established Customer Base - 6,000 Combined, 2,500 Financial Institutions

- United Airlines
- MacGregor Golf
- United States Tennis Association
- Federal Reserve Bank of NY
- Mail Boxes Etc. (UPS Store)
- Goldman Sachs
- Realogy
- Fiserv
- Intermap Technologies

- Stanford University
- Fuji Film
- Farmers Insurance Group
- Realty Executives International
- Adecco
- UPS
- Intertek
- VCA Animal Hospitals
- UHY International
- 24/7 Real Media